



welcome to **hampton inn & suites downtown st. petersburg**

August 19, 2019

Bobbi Smorol
Utica College
1600 Burrstone Rd., Utica, NY 13502
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Dear Bobbi,

We sincerely want to thank you for choosing the Hampton Inn & Suites Downtown St. Petersburg as a preferred hotel for your business travelers this year. We are pleased to inform you that Utica College’s preferred corporate account status is now active in our system. We’re excited to share the following aspects of our property to make your guests’ stays comfortable and a “home away from home.”

- **Free hot breakfast** offered daily from 6:00am – 10:00am, allowing your guests to start their day off right without an additional charge. We also alternate menu items so your guests will experience a variety of hot and cold options during their stays.
- **Complimentary evening reception** Monday through Thursday from 5:00pm – 7:00pm enjoy beverages and appetizers as you unwind from your day.
- **Free high-speed and Wireless Internet** access in all guestrooms and throughout the hotel, allowing your guests to easily stay connected to their customers and family while at the hotel.
- Our **Perfect Mix Lobby** provides a warm and inviting place to meet for breakfast or to work on your laptop in the evenings.
- Guests have the option to earn both **HHonors points** & airline miles.

Details

Valid Dates: January 1, 2019 – December 31, 2019

Rate:	January 1st – January 6th	January 17th – April 28th	April 29th – December 31st
Standard Room	\$134.00	\$159.00	\$134.00

For upgrades: add an additional \$25.00 for Standard Suites, \$35.00 for Balcony Suites, \$45.00 for Terrace Suites.
**Upgrade offer is based on availability.

These rates are offered on a net, non-commissionable basis and do not include taxes.

Tax: All rooms are subject to applicable taxes (13%) unless tax exempt. If an organization is tax exempt, you must provide the tax exempt certificate at check in. Billing information must match what is on the tax exempt certificate, no exceptions.

Parking: Onsite parking is valet only at an additional \$16/ day with unlimited usage. Public parking is also available at the Sundial Parking Garage located across the street from the hotel. The rate is \$1/ hr with a maximum of \$7/ day if you do not move your car. We have no affiliation with the Sundial Parking Garage.



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Room Availability: The Utica College preferred rate is non-LRA (Last Room Availability) meaning that due to availability, at times, the rate may not be offered to your travelers. In these instances, we will provide your traveler with the best available room rate for that time. In addition, we are unable to guarantee that the preferred rate will be offered for groups of 10 or more per night. Groups are negotiated on a case-by-case basis.

Production: There are no room night per year requirements to maintain your preferred corporate account status. Rates for the upcoming year will be announced in November.

Reservations: Booking our hotel is simple! Here is how:

- Individual reservations can be made online by using the personalized “One-Click Booking Link” which will be emailed to you.
- Call the property directly at 727-892-9900, provide the company name or account number: **2831175**
- If your company uses a travel booking software, simply provide me with your company’s code and I will upload your rates to the GDS.

Cancellation Policy: Individual reservation can be cancelled without penalty if the cancellation is made by 11:59pm on the day before arrival. In the event that a reservation is guaranteed and the guest does not cancel nor arrive, the appropriate room & tax charges will be charged to the credit card provided at time of booking.

Billing: All guestroom charge including room, tax and incidentals will be the responsibility of the individual traveler. Reservations must be guaranteed with a credit card at time of booking.

If you have any questions, or if you need any additional information, please let me know. We look forward to building a successful partnership in serving your business travelers. Welcome to our Hampton family!

Sincerely,

Chi Moseley | sales manager

Karl Johansson | general manager