



TRANSFER ARTICULATION AGREEMENT

Utica College
Business Economics (BS)

and

Mohawk Valley Community College
Financial Services Management (AAS)

May 2016

Utica College and Mohawk Valley Community College, in recognition of a mutual respect for the integrity of parallel academic programs and in an effort to better serve students intending to pursue the completion of a bachelors degree, hereby enter into an agreement of articulated degree programs.

OBJECTIVES:

1. To encourage the transfer of qualified students from Mohawk Valley Community College (MVCC) to Utica College (UC).
2. To award academic credit for courses completed at MVCC, that meet the terms of the Associate Degree programs for application toward the requirements a Bachelor of Arts or a Bachelor of Science at UC.
3. To provide effective and concise guidelines for students seeking to transfer to UC. Students will have accurate and clear information regarding the transfer of their coursework and credits toward the Bachelors degree at UC.

TERMS OF THE TRANSFER ARTICULATION AGREEMENT:

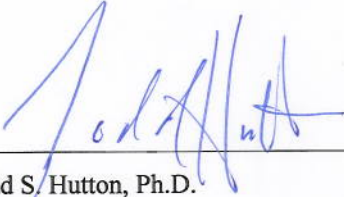
1. UC guarantees the acceptance of students who completed an Associate Degree at MVCC with a cumulative GPA of 2.5 or better to UC. Transfer students who do not meet these criteria will be evaluated individually.
2. This agreement assumes the completion of the Associate Degree. UC requires that the last 30 credit hours granted toward the Bachelor degree must be earned in residence, with matriculated status. Additionally, the Bachelor of Arts degree requires that a minimum of 90 credits must be in the liberal arts while the Bachelor of Science requires a minimum of 60 credits must be in the liberal arts.
3. MVCC transfer Students will be subject to all general education requirements of UC as set forth in the UC catalogue.
 - Transfer students with a completed Associates Degree will be exempt from Components I & II of UC's Core Requirements.
 - Students who transfer 30 credits of liberal arts and sciences (with at least 2 courses in each of UC's three categories of Component II Core—including one lab science course) will be exempt from Component II Core.
 - Transfer Students who enter UC with Components I & II complete will be required to complete 3 credits of Component III: Integrated Writing.
4. This document is based upon the evaluation of course descriptions presented to UC. Courses will transfer to UC provided a grade of "C" or better has been earned. Credit will be granted where the coursework is comparable to that offered at UC or as general elective and/or liberal arts credit.
5. This Agreement shall remain in effect for a period of two years from the date listed below, with the provision that the terms specified herein will continue to apply to the students admitted from MVCC within one year of the expiration of the agreement. Each institution agrees to provide timely notice to the other in the event of any modification to the curriculum that might affect the compatibility for admission and transfer of coursework. This agreement may be subject to change, without notice, if curriculum requirements change at either institution. Students admitted to MVCC prior to such notification shall be admitted to UC on the basis of this agreement.

BENEFITS/ADVANTAGES:

1. MVCC transfer students are eligible for scholarship and financial aid in all ways the same as continuing Utica College students.
2. Utica College will provide housing in campus residence halls within the guidelines and practices governing availability of housing for continuing students.
4. MVCC transfer students are eligible to participate in internships, externships, co-ops, field placements and study abroad opportunities open to continuing Utica College students.

SIGNATURES

Utica College

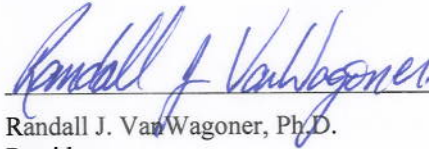


Todd S. Hutton, Ph.D.
President



Craig P. Dewan, M.S.
Registrar

Mohawk Valley Community College



Randall J. Van Wagoner, Ph.D.
President



Michael H. Henningsen, M.S.
Asst. Director, Office of Career & Transfer Services

MVCC - Course Planning Worksheet

Name: _____ Date: _____

Curriculum: _____ Catalog Year: _____

Educational Goal: • AS • Transfer • • Advisor: _____

Transfer Major: A.A.S. Financial Services Management

Transfer University: Utica College – Business Economics

Fall: 1 Spring: Summer: 20

Course Title & Number	Utica College Equivalency	Credits	Grade
ED 100-College Seminar		1	
EN 101-English I	ENG 101 WRITTEN COMMUNICATION I	3	
AC 115-Financial Accounting	ACC 201 FINANCIAL ACCOUNTING	3	
BM 129-Business Mathematics	MAT 11A MATHEMATICS ELECTIVE	3	
AC 131—Business Law I	BUL 302 LAW OF BUSINESS ORGANIZATIONS	3	
BM 120-Prin Marketing	MKT 211 PRINCIPLES OF MARKETING	3	
Phys Ed		.5	
Total Credits		16.5	

Fall: Spring: 2 Summer: 20

Course Title & Number	Utica College Equivalency	Credits	Grade
AC 116-Manag Acct	ACC 202 MANAGERIAL ACCOUNTING	3	
IS 101-Comp/Society	CSC 117 MICROCOMPUTERS AND APPLICATION SOFTWARE	3	
BM 115-Prin of Macro	ECN 141 PRINCIPLES OF MACROECONOMICS	3	
EN 102-English II	ENG 135 INTRODUCTION TO LITERATURE	3	
GE Math*	See elective equivalency list	3	
Phys Ed.		.5	
Total Credits		15.5	

Fall: 3 Spring: Summer: 20

Course Title & Number	Utica College Equivalency	Credits	Grade
BM 240-Per. Lines Insur	MGT 2FE MANAGEMENT ELECTIVE	3	
BM 230-Money & Bank	ECN 343 MONEY AND BANKING	3	
AC 230 or BM 108	ACC 2FE ACCOUNTING ELECTIVE or FIN 101 PERSONAL FINANCE	3	
BM 110-Microeconomics	ECN 131 PRINCIPLES OF MICROECONOMICS	3	
IS 200-Spreadsheets Con	CSC 217 COMPUTER PROGRAMMING FOR BUSINESS APPLICATIONS	3	
Phys Ed		.5	
Total Credits		16.5	

Fall: Spring: 4 Summer: 20

Course Title & Number	Utica College Equivalency	Credits	Grade
BM 243-Casualty Insur	MGT 2FE MANAGEMENT ELECTIVE	3	
BM 251—Org Behav	MGT 2FE MANAGEMENT ELECTIVE	3	
GE Natural Science **	See elective equivalency list	4	
GE Social Science***	See elective equivalency list	3	
Business Elective****	See elective equivalency list	3	
PE Credit		.5	
Total Credits		16.5	

Notes:

***For GE Mathematics**

Choose from: MA 108, MA 110, MA 115, MA 121, MA 125, MA 131, MA 139, MA 150, MA 151 or MA 172

****For GE Natural Sciences****

Student must take one of the following:

BI 103, BI 105, BI 141, BI 216, CH 101, CH 111, CI 131, CH 141, GL 100, GL 101, GL 102, PH 112, PH 141, PH 151, PH 261
or WE 101

*****For GE Social Sciences*****

Choose one of the following: AN 101, GE 101, PS 101, PY 101, SO 101

******For Business Elective******

Choose one of the following: AC 127, AC 132, AC 201, AC 203, AC 243, BM 150, BM 206, BM 212, BM 213, BM 244, BM 252, BM 254, BM 262, BM 264, BM 294, CI 142, IS 102, IS 120, IS 125, IS 130, IS 140, IS 201, IS 208, IS 210, IS 220, IS 240, IS 250, IS 280.

Student ID: _____
 Student Name: _____
 Adviser Name: _____

Publication: Summer - Fall 2015 Undergraduate Catalog
 Program: Business Economics (B.S.)
 Minimum Credits Required: _____

Business Economics (B.S.)

(Bachelor of Science Degree)

The business economics major provides students with the ability to apply the general concepts of economics to help solve management problems. Firms are becoming increasingly aware of the contribution that economics can make in day-to-day decisions. The major is centered around a thorough understanding of economics and is supplemented by courses in accounting, finance, and management. Managerial economics, research methods in economics, and an internship provide the link between economic theory and business application.

In addition to providing an especially strong foundation for employment in business, the business economics major is also a good basis for graduate work in business, economics, and law. With the growing emphasis on economic education in the high schools, the business economics major can also help prepare students for certification in the areas of management or economics. Students considering public school teaching as a career should refer to the programs in education, listed alphabetically in this section of the catalog.

Total credit hours required for degree: 120

Learning Objectives

Graduates from this program will be able to:

- demonstrate analytical and critical thinking skills.
- demonstrate effective oral communications skills.
- demonstrate effective written communications skills.
- demonstrate quantitative skills.
- demonstrate an awareness of the global business environment.
- demonstrate competence in the use of technology.
- identify and analyze legal and ethical issues in business.
- demonstrate content knowledge in the area of microeconomics.
- demonstrate content knowledge in the area of macroeconomics.
- demonstrate fundamental knowledge in business areas.
- complete a research project.

Academic Requirements

See Core section of this catalog.

Core: 34 - 55 Credit Hours

Major Course Requirements

(Some of the following may be used to satisfy college core requirements.)

Course Name	MVCC Course	Grade	Credits
ACC 201 - Financial Accounting (3)	AC 115		3
ACC 202 - Managerial Accounting (3)	AC 116		3
•			
BUL 301 - The Legal Environment of Business (3)	AC 132		3
• or			
ECN 346 - Government and Economic Life (3)			
•			
ECN 131 - Principles of Microeconomics (3)	BM 110		3
ECN 141 - Principles of Macroeconomics (3)	BM 115		3
ECN 241 - Statistics (3)			
ECN 332 - Managerial Economics (3)			
ECN 448 - Business and Econ Forecasting (3)			
ECN 474 - Economics Research Proposal (1)			
ECN 475 - Research Project in Economics (3)			
FIN 333 - Corporate Finance (3)			
MGT 101 - Introduction to Contemporary Business (3)			
MGT 201 - Principles of Organization and Management (3)			
MKT 211 - Principles of Marketing (3)	BM 120		3

MAT 143 - Mathematical Analysis for Business & Economics I (3)			
• or			
MAT 201 - Calculus I (3)			
•			
RMI 273 - Introduction to Risk Management and Insurance (3)			
46 Credit Hours			
Concentration			
Concentration in Business Analysis			
Course Name	MVCC Course	Grade	Credits
ECN 401 - The Economics of Competitive Strategy (3)			
• Economics elective - Economics course (300- or 400-level) (3)			
MGT 401 - Management Science (3)			
• Management elective - Management course (300- or 400-level) (3)			
ECN 470 - Economics - Internship (3 to 12) (3 credits required)			
• or			
• FIN 470			
• or			
• Elective in Economics, Finance, or Management or Risk Management and Insurance (300- or 400-level) (3)			
15 Credit Hours			
Concentration in Finance			
Course Name	MVCC Course	Grade	Credits
ACC 303 - Cost Management (3)			
•			
ECN 343 - Money and Banking (3)	BM 230		3
• or			
FIN 343 - Money and Banking (3)			
•			
FIN 351 - Financial Management (3)			
FIN 352 - Investments (3)			
•			
ECN 470 - Economics - Internship (3 to 12) (3 credits required)			
• or			
• FIN 470			
• or			
• Elective in Accounting, Economics, or Management or Risk Management and Insurance (300- or 400-level) (3)			
15 Credit Hours			
Electives			
The student must complete sufficient elective courses to earn at least the minimum credit hours required for this degree, and at least 60 credit hours of the 120 required must be in the liberal arts and sciences. Students are encouraged to select electives that will complement their major course of study, for example, courses in Anthropology, Communications, Government and Politics, History, International Studies, Law, and Sociology.			
Notes:			
The Bachelor of Science requires a <u>minimum of 60 credits must be in the liberal arts</u> . A maximum of 60 credits may transfer in from a community college to be applied towards a bachelors degree.			

AAS Financial Services Management course equivalencies			
MAT 1LA Mathematics Elective	BM 129	Liberal arts	
ENG 101 Written Communication	EN 101	Liberal arts	
ENG 135 Introduction to Literature	EN 102	Liberal arts	
	GE Math Elective	Liberal arts	
	GE Social Science	Liberal arts	
	GE Natural Science	Liberal arts	
FEL 1FE Free Elective	ED 100		
ACC 2FE Accounting Elective	AC 230		
FIN 101 Personal Finance	BM 108		
MGT 2FE Management Elective	BM 240		Need to build in Banner/TES
MGT 2FE Management Elective	BM 243		Need to build in Banner/TES
MGT 2FE Management Elective	BM 251		
CSC 117 Microcomputers & Application Software	IS 101		
CSC 217 Computer Programming for Bus Applications	IS 200		
AAS Financial Services Management restricted elective equivalencies			
ACC 1FE Accounting Elective	AC 127		
BUL 301 The Legal Environment of Business	AC 132		
ACC 301 Intermediate Accounting I	AC 201		
ACC 2FE Accounting Elective	AC 203		
ACC 303 Cost Management	AC 243		
ANT 205 Human Beings in Evolutionary Perspective	AN 101	Liberal arts	
BIO 111 Human Ecology	BI 103	Liberal arts	
ENV 201 Intro to Environmental Issues	BI 105	Liberal arts	
BIO 211 General Biology I	BI 141	Liberal arts	
BIO 101 Anatomy & Physiology I	BI 216	Liberal arts	
MGT 1FE Management Elective	BM 150		
PHI 2LA Philosophy Elective	BM 206	Liberal arts	
MKT 2FE Marketing Elective	BM 212		
MGT 2FE Management Elective	BM 213		
INS 2FE Elective	BM 244		
MGT 2FE Management Elective	BM 252		
MGT 2FE Management Elective	BM 254		
MGT 2FE Management Elective	BM 262		
FEL 2FE Free Elective	BM 264		
MGT 2FE Management Elective	BM294		
LAE 1LA Science Elective	CH 101	Liberal arts	
LAE 1LA Science Elective	CH 111	Liberal arts	
LAE 1LA Science Elective	CH 131	Liberal arts	
CHE 211 General Chemistry I	CH 141	Liberal arts	
CRJ 355 Cybercrime Invest & Forens I	CI 142		
IST 101 World Regional Geography	GE 101	Liberal arts	
GOL 1LA Geology Elective	GL 100	Liberal arts	
GOL 225 Physical Geology	GL 101	Liberal arts	
GOL 226 Historical Geology	GL 102	Liberal arts	
CSC 117 Microcomputers & App Software	IS 102		
CSC 1FE Computer Science Elective	IS 120		
CSC 1FE Computer Science Elective	IS 125		

CSC 1FE Computer Science Elective	IS 130		
CSC 117 Microcomputers & App Software	IS 140		
CSC 2FE Computer Science Elective	IS 201		
CSC 2FE Computer Science Elective	IS 208		
CSC 118 The Internet: Inform Ret & Org	IS 210		
CSC 2FE Computer Science Elective	IS 220		
CSC 2FE Computer Science Elective	IS 240		
CSC 2FE Computer Science Elective	IS 250		
CSC 2FE Computer Science Elective	IS 280		
MAT 1LA Mathematics Elective	MA 108	Liberal arts	
ECN 241 Statistics	MA 110	Liberal arts	*SUGGESTED ELECTIVE
MAT 124 Intermediate Algebra	MA 115	Liberal arts	
MAT 1LA Mathematics Elective	MA 121	Liberal arts	
MAT 124 Intermediate Algebra	MA 125	Liberal arts	
MAT 1LA Mathematics Elective	MA 131	Liberal arts	
MAT 1LA Math Elective	MA 139	Liberal arts	
MAT 151 Pre-Calculus	MA150	Liberal arts	
MAT 201 Calculus I	MA 151	Liberal arts	
MAT 1LA Math Elective	MA 172	Liberal arts	
PHY 1LA Physics Elective	PH 112	Liberal arts	
PHY 115 Princ of Astronomy: Solar Syst	PH 141	Liberal arts	
PHY 151 General Physics I	PH 151	Liberal arts	
PHY 261 Physics I	PH 261	Liberal arts	
GOV 101 Intr Politics & American Govt	PS 101	Liberal arts	
PSY 101 Introduction to Psychology	PY 101	Liberal arts	
SOC 151 Human Society	SO 101	Liberal arts	
PHY 1LA Physics Elective	WE 101	Liberal arts	