



#### **Upcoming Events**

### Seminar: Professionalism & Managing Your First Year of the Job

Wednesday, March 13th ~ 1:00 until 2:00 Willard Conference Room Presenter: Kyle Nedd, Accounting '11

#### **FREE Professional Head Shots**

Wednesday, March 13th ~ 2:00 until 4:00 Faculty Dining Room Reservations Only ~ Sign up in Career Services

#### **Resume Contest**

Deadline to Submit: Thursday, April 4th, 4:00 pm Send your resume as an attachment to: careerservices@utica.edu with "Resume Contest" in the subject line

#### **Interview Contest**

Deadline to Submit: Thursday, April 4th, 4:00 pm Stop by Career Services for instructions

#### **Etiquette Dinner**

Tuesday, April 9th Reservations Only ~ Sign up in Career Services



Utica College Career Fair March 6, 2013

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### Utica National Insurance Company uticanational.com

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The Utica National Insurance Group is a dynamic organization with a long history of dedicated service to policyholders. We trace our beginnings back to 1914, when our principal companies, Utica Mutual Insurance Company and Graphic Arts Mutual Insurance Company, were founded. Today, the Utica National Insurance Group is among the top 100 insurance organizations in the nation.

Available Positions: Potential Positions: Underwriter Trainees, Finance positions and Claims positions

Cathy Beane, PHR

180 Genesee Street New Hartford, NY 13413

#### **Verizon Wireless**

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#### vzwcareers.com

Fast Facts: Financial, Annual revenue: \$110.9 billion, Fortune 500 rank: 15 (2012), Reported diluted earnings per share: \$0.85, Net cash provided by operating activities: \$29.8 billion, Capital investments: \$16.2 billion, Dividends paid: \$5.6 billion

Available Positions: Retail Sales Representatives, Retail Customer Support Representatives

Albanitza Mayoliz

Albanitza.Ramos@VerizonWireless.com

133 Calkins Road Rochester, NY 14623

### **Walmart Logistics**

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#### wal-mart.com

Wal-Mart Stores, Inc. (NYSE: WMT) serves customers and members more than 208 million times per week at more than 8,600 retail units under 59 different banners in 15 countries. With fiscal year 2010 sales of \$405 billion, Wal-Mart employs more than 2 million associates worldwide.

Available Positions: Area Manager, Asset Protection Area Manager, Assistant General Manager

Brent Vanderwood, Laura Chance Ichance@wal-mart.com

8827 Old River Road Marcy, NY 13403 31

#### **United States Secret Service**

#### secretservice.gov/join/

Law Enforcement/Protection

Available Positions: Administrative/Technical/Professional

Timothy Kirk Thomas West tkirk@usss.dhs.gov

P.O. Box 7006 Syracuse, NY 13261

#### **US Peace Corps**

#### peacecorps.gov

Peace Corps is an independent U.S. government agency that provides trained volunteers for countries requesting assistance around the world.

Available Positions: Volunteers work with local governments, communities, schools, and small businesses to address needs in education, health, community economic development, environment, youth in development, and agriculture.

Rob Ichihana. robert.ichihana@labor.ny.gov 207 Genesee Street, Room 202 Utica, NY 13350

#### **Utica College**

#### utica.edu

Utica College offers 38 bachelor-level degree programs and enrolls over 2500 full and part-time undergraduate students.

Available Positions: Fulltime Faculty and Staff positions are available, as well as Adjunct and Temporary positions.

Lesley Wallace Kristin Phelps '02 lawallac@utica, kphelps@utica.edu hr@utica.edu

1600 Burrstone Road Utica, NY 13052

Organization Name	Booth
Internal Revenue Service-Criminal Investigation	34
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MetLife Insurance Company	12
New York Power Authority	26
Northwestern Mutual	39
Oswego Health	38
PAR Technology	14
Prudential Financial	35
Rapid Response Monitoring	36
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The Arc, Oneida-Lewis Chapter, NYSARC	44
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aflac.com Fortune 500 company - Leading provider of integrated benefits Available Positions: Agents Dawn Pellerin, DSC dawn pellerin@us.aflac.com 286 Genesee Street Utica, NY 13502 AmeriCU Credit Union 8 americu.org Financial institution serving Central and Northern New York Available Positions: Manager, Member Business Services, Programmer / Analyst, Member Business Services Credit Officer, Mortgage Executive, Member Service Specialist II Alina Shuman alinas@americu.org 231 Hill Road Rome, NY 13441 **APAC Customer Services, Inc.** 28 apacjob.com Customer Relationship Management Available Positions: Help Desk Analyst - Software, Customer Service Representative - Wireless Michael Usborne Emily Koch 131 Genesee Street

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Aflac NY

Utica, NY 13501

# Turning Stone Resort Casino/ Oneida Nation Enterprises turningstone.com/jobs 48

The Oneida Nation Enterprises, L.L.C. is the largest employer in Madison and Oneida counties and one of the top employers in the 16 counties comprising Central New York. We employ individuals to work in the Oneida Indian Nation's government and business operations such as government programs, Turning Stone Resort Casino, the SāvOn convenience stores, and various other business entities. We offer employment opportunities in fields such as travel & tourism, golf, leisure and recreation, entertainment, food & beverage, hospitality, automotive services, retail, healthcare, education, and media & communications, as well as in many other exciting fields. We strive for a diverse work force.

We have a unique story to share and encourage you to learn more about our economic growth in Central New York. The Oneida Nation is on the lookout for the area's best and brightest. Join one of the area's largest employers today.

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Available Positions: Accepting resumes for various positions with special focus on Entry Level and Experienced IT positions

Laura Hunter, Employment Specialist Todd Saunders, Director of IT Operations Support 2037 Dream Catcher Plaza Oneida, NY 13421

# Upstate Cerebral Palsy upstatecp.org

Upstate Cerebral Palsy is the premier provider of direct-care services and programs for individuals who are physically, developmentally, or mentally challenged and their families.

Available Positions: Our team members come from all backgrounds with a wide range of talents and interests. Our employees include registered nurses, licensed practical nurses, physical therapists, teachers, teaching assistants, residence counselors, business managers, and more.

Michael Sturr Todd Consilio todd.consilio@upstatecp.org upstatecareers@upstatecp.org

1020 Mary Street Utica, NY 13501

### Stewart's Shops stewartsshops.com

Stewart's Shops is a family and employee owned company with 324 convenience shops in New York and Vermont. We produce private label dairy products, drinks, ice cream, and hot foods to sell in our shops. To learn more about our growing and stable company, check out our web-site.

Available Positions: Part-time Shop Partner, Full-time Shop Partner, Shift Leader, Assistant Manager, Manager Trainee, Shop Manager

Sean Land

PO Box 435 Saratoga Springs, NY 12866

### Target 1 target.com/careers

Retail

Available Positions: Executive Team Leaders and Executive Interns

Ryan Miltsch
Joelle Bixby
ryan.miltsch@target.com

1 Sangertown Square, Suite 3 New Hartford, NY 13413

### The Arc, Oneida-Lewis Chapter, NYSARC 44 thearcolc.org

The Arc provides services and advocacy to children and adults with intellectual and other developmental disabilities in Oneida and Lewis Counties.

Available Positions: Entry Level Associate and Bachelor Degree positions

Lori Pavia Nancy Yakey Irpavia@thearcolc.org

241 Genesee Street Utica, NY 13501

## Assured Information Security, Inc ainfosec.com

Research and development in the field of cyber security

Available Positions: Computer Engineers and Software Engineers

Barbara Hughes '12 Cybersecurity Richard Gloo '12 Cybersecurity hughesb@ainfosec.com gloor@ainfosec.com

153 Brooks Road Rome, NY 13440

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# Bassett Medical Center bassettopportunities.org

Bassett Medical Center, the foundation for the Bassett Healthcare Network, is a 180-bed, acute care inpatient teaching facility in Cooperstown, New York. Bassett offers 24-hour emergency and trauma care, comprehensive cancer and heart care, dialysis, and most medical and surgical specialties.

Available Positions: Various

Please visit our booth and Career Center at www.bassettopportunities.org.

Hannah Kinzelmann Christine Young hr@bassett.org

1 Atwell Road Cooperstown, NY 13326

## Capital District Respite, Inc. capitaldistrictrespite.com

Provide respite and skill services to seriously emotionally challenged youth in the community

Available Positions: Part-time positions for Herkimer and Oneida County

Paula Tambasco

199 Milton Avenue, Suite 11 Ballston Spa, NY 12020 7

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#### **Carbone Auto Group**

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#### carbonecars.com

The Carbone Auto Group is a family owned and operated company specializing in sales and service of both new and pre-owned vehicles.

Available Positions: Service Technicians, Sales Consultants, Entry Level Administrative

Stephanie Bush Crystal Guzzardo hr@carbonecars.com

5700 Horatio Street Utica, NY 13502

Chobani 32

#### chobani.com

Chobani is an authentically strained yogurt that's rich in protein and ultra creamy. In fact, it's so good, it has quickly become America's #1 yogurt and has now made its way to markets in several other countries.

Available Positions: QA Document Reviewer, Financial Analyst, Sample Coordinator, Maintenance Technician

Tammy Hillman AJ DeDio aj.dedio@chobani.com

669 County Road 25 New Berlin, NY 13411

### Colonial Voluntary Benefits

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#### coloniallife.com

We are a benefit solutions company that provides supplemental benefits to businesses.

Available Positions: We have immediate openings for benefit counselors, openers, enrollers, and management training positions. We are expanding 12 offices in Upstate NY, including the Utica area.

Cheryl Edwards Kevin Edwards cheryl.edwards@coloniallife.com

231 Salina Meadows Pkwy, Suite 175-Territory Office Syracuse, NY 13212

#### **Prudential Financial**

prudential.com

For more than 135 years, Prudential Financial, Inc., has helped individual and institutional customers grow and protect their wealth. Today, we are one of the world's largest financial services institutions with operations in the United States, Asia, Europe, and Latin America.

Available Positions: Internships, Jobs (Financial Professional Associates)

Sarah Garramone '12 sarah.garramone@prudential.com

600 French Road New Hartford, NY 13413

### **Rapid Response Monitoring**

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#### rrms.com

Rapid Response Monitoring Services, Inc. is an industry leader in electronic security monitoring services. Established in 1992, the Company now provides alarm monitoring services to over 750,000 governmental, industrial and residential accounts in the US and internationally.

Available Positions: Control Center Specialist - Full Time, Summer and Fall Sales and Marketing Internship, Accounting Summer Internship, Data Entry Representative - Full Time

Mallory Doherty mdoherty@rrms.com, jobs@rrms.com 400 West Division Street

### Staffworks

#### staffworkscny.com

Syracuse, NY 13204

Staffworks<sup>™</sup> is Central New York's largest provider of comprehensive staffing services. For more than a quarter century, we've been helping employers in a broad spectrum of industries find the right people to power their workplaces, with options that include: Temporary, Temp to Hire, and Direct Placement.

Available Positions: With eight full-service locations in Central New York: Utica, Rome, Herkimer, Syracuse, Binghamton, Norwich, Oneonta and Sydney. Staffworks™ offers staffing solutions customized to your individual needs, covering a wide range of skill levels and professions.

Lisa Augustine, Courtney Peck laugustine@staffworkscny.com, cpeck@staffworkscny.com

600 French Road New Hartford, NY 13413

### The Observer-Dispatch uticaod.com

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The Observer-Dispatch is a local multi-media communications company with a robust daily community newspaper and established web site.

Available Positions: Advertising Sales Executives, Advertising Sales Manager, Digital Advertising Specialist, Sales Supervisor, District Sales Manager & PT Single Copy Collector

Michele Howgate, Human Resources/Administration Coordinator Erin Pittman, Director of Advertising mhowgate@uticaod.com, resume@uticaod.com

221 Oriskany Plaza Utica, NY 13501

### Oswego Health oswegohealth.org

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Oswego Health is a regional health care system committed to providing the highest quality, comprehensive and compassionate health care to the residents of Oswego County. The system includes Oswego Hospital, a 164-bed community acute care hospital; The Manor, a 120-bed skilled nursing facility, and Springside, an independent lifestyle facility for those aged 62 or older.

Available Positions: Graduate Nurses, Med/Surg Nursing Assistant, Nurse Practitioner, Physician Assistant, Community Health, Medical Technologists/ Histotechnicians - Lab, Cytotechnician - Lab, Therapy Aides- Psych Acute, Psychiatric Social Worker - Mental Health Clinic, Office Staff

Nicki Watts, Kim Duplessis nwatts@oswegohealth.org

110 W 6th Street Oswego, NY 13126

### PAR Technology partech.com

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PAR Technology Corporation is an industry leader in systems and service solutions for the hospitality industry. For more than 30 years, PAR has developed technology solutions for hospitality companies: restaurant, hotel, spa, retail, entertainment venues and cruise ships.

Available Positions: Sharepoint Analyst/IT Tech Support

Lindsay Varnum @partech.com

8383 Seneca Turnpike New Hartford, NY 13413

### Columbia Place Associates columbia place associates.com

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Staffing Agency

Available Positions: Machine Operators, Assembly, Production Workers, General Laborers, Clerical

Diane Benn dianebenn\_cpa@yahoo.com 401 Columbia Street Utica, NY 13502

### Combined Life Insurance Company of New York 10 combinedinsurance.com/careers

Founded in 1922 and a leader in the Supplemental Insurance Field. We offer W2 Income, benefits, paid training, and a company sponsored 401k.

Available Positions: Insurance Agent, Territory Manager and positions available across NY and the Country

Marisa Hammerquist marisa.hammerquist@combined.com

4415 Middlesettlement Road New Hartford, NY 13413

### **Conmed Corporation**

conmed.com

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ConMed is a global medical technology company that specializes in the development and sale of products used by caregivers within the Arthroscopy, Electrosurgery, Endoscopy, EndoSurgery, Gastroenterology, Integrated Systems, Patient Care, Powered Surgical Instruments and Pulmonology markets.

Available Positions: Visit our booth and commed.com

Julie March careers@conmed.com

525 French Road Utica, NY 13502

# Contemporary Personnel Staffing cpsprofessionals.com

A Syracuse based staffing company that places candidates in temp/temp-hire and direct hire opportunities. For more information please visit our website at www.cpsprofessionals.com.

Available Positions: Administrative, Business Services, Accounting, Engineering, IT, Manufacturing

Annie Sessler asessler@cpsprofessionals.com jobs@cpsprofessionals.com

904 7th North Street Liverpool, NY 13088

### D'Arcangelo & Co., LLP darcangelo.com

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Bringing our clients over 60 years of public accounting and consulting experience from seven offices, D'Arcangelo & Co., LLP offers a distinct difference through unsurpassed accounting, auditing, tax, and consulting services.

Available Positions: Auditors

Diane Fowler Caitlyn Tuzzolino

120 Lomond Court Utica, NY 13502

### ENABLE 22

#### enablecny.org

Enable provides individualized clinical, vocational, educational, habilitative, residential, family and personal support services for people of any age who have a disability. Founded in 1948, Enable serves over 1,600 adults and children from the Central New York area and employs over 600 people.

Available Positions: List of positions will be available at our booth

Beth Knight bknight@enablecny.org, info@enablecny.org 1603 Court Street

Syracuse, NY 13208

# MetLife Insurance Company metlife.com

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MetLife, Inc. is a leading global provider of insurance, annuities and employee benefit programs, serving 90 million customers. Through its subsidiaries and affiliates, MetLife holds leading market positions in the United States, Japan, Latin America, Asia, Europe, the Middle East and Africa.

Available Positions: Auto & Home Sales, Customer Service, Claim Processing

Debbie DiAndrea-Hitchcock

5950 Airport Road Oriskany, NY 13424

### **New York Power Authority**

nypa.gov

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The New York Power Authority is America's largest state-owned power organization. We provide low cost electricity in New York State, with 18 generating facilities and more than 1,400 circuit-miles of transmission lines. We sell power to government agencies, community-owned electric systems and rural electric cooperatives, and to job-producing companies, private utilities for resale - without profit - to their customers, and to neighboring states, under federal requirements.

Available Positions: System Operators, System Analyst, System Planning Engineer, Internships in Computer Science and Engineering

Janet Wren janet.wren@nypa.gov 6520 Glass Factory Road Marcy, NY 13403

### Northwestern Mutual nmfn.com/utica

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Northwestern Mutual is a full financial firm with a focus on risk management, wealth management and financial planning.

Available Positions: Full Time Financial Representatives, Financial Representative Interns, Post-graduate Apprentices (for graduating seniors with a conversion into a full time career)

Renee Tomasek '12, Tanner Stewart '10, Melanie Nobles melanie.nobles@nmfn.com

19 Campion Road New Hartford, NY 13413

### Internal Revenue Service-Criminal Investigation 34 jobs.irs.gov

The IRS is a bureau of the Department of the Treasury and one of the world's most efficient tax administrators. (In fiscal year 2010, the IRS collected more than \$2.3 trillion in revenue and processed more than 230 million tax returns.) Our mission is to provide America's taxpayers top quality service by helping them understand and meet their tax responsibilities and enforce the law with integrity and fairness to all.

Available Positions: Special Agent, Revenue Agent, Revenue Officer

Pavel Prilutsky '10 Economic Crime Investigation Vadim Verenich '10 Economic Crime Investigation

290 Broadway - 4th Floor New York, NY 10007

## LutheranCare - Helping Hands lutherancare.org

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Serving the elderly in Oneida and Herkimer Counties since 1919, with the Lutheran Home (an adult home), a nursing home, a short and long term rehab unit, an adult day program and the newest service - Helping Hands serving people in their own home.

Available Positions: Helping Hands Home Companions - prefer clean driving record/vehicle to help seniors living in their own homes with light housekeeping, companionship and possible transportation. Other positions may be available in facility. Stop by for a current list.

Kathleen Leslie kleslie@lutherancare.org 108 - 110 Utica Road

Clinton, NY 13323

### Masonic Care Community masonichomeny.org

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Healthcare, Long Term Care, Adult Care, Independent Living

Available Positions: Variety of positions available. Please stop by our booth.

Jennifer Montana Donna Maxam montanaj@masoniccommunityny.org 2150 Bleecker Street Utica, NY 13501

#### **Ernst and Young**

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#### ey.com/careers

At Ernst & Young, our 167,000 professionals work together to deliver assurance, tax, transaction and advisory services. We are united by our shared values and an unwavering commitment to quality.

Available Positions: Staff and internships

Shawn Fohs 'o6 Economic Crime Investigation

200 Clarendon Street Boston, MA 02115

#### **Excellus BCBS**

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#### excellusbcbs.com

As New York state's largest nonprofit health plan, the company remains committed to three core principles: We exist to assure, in the communities we serve, that as many people as possible have affordable, dignified access to needed, effective health care services, including long-term care.

Available Positions: Information Technology, Internships in various departments, Actuarial, Underwriting, Finance

Rich Pratt '90
Jamie DeFonde
jamie.defonde@excellus.com

12 Rhoads Drive Utica, NY 13502

### Fastenal fastenal.com

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Since 1967 Fastenal has grown from a single store to more than 2,600 locations, each providing tailored local inventory and personal service for our customers.

Available Positions: Sales Support, Sales Trainee

Terry Reilly, Spencer Moore spmoore@fastenal.com

920 Spencer Street Syracuse, NY 13204

### Faxton St. Luke's Healthcare faxtonstlukes.com

Faxton St. Luke's Healthcare is a not-for-profit healthcare system with two campus locations for inpatient and outpatient care, long term care at St. Luke's Home and continuing care services through Visiting Nurse Association, Senior Network Health and Mohawk Valley Home Care.

Available Positions: Registered Nurses, Physical Therapists, Occupational Therapists, Information Systems Analysts

Kandis Harter kharter@mvnhealth.com 1656 Champlin Avenue Utica, NY 13502

### Fiber Instrument Sales, Inc. fiberinstrumentsales.com

We provide fiber optic products and services for 110 nations and 7,000 domestic customers.

Available Positions: Accounting, IT (software design), Sales, Manufacturing Managers

Robert Del Buono bdelbuono@fiberinstrumentsales.com

161 Clear Road Oriskany, NY 13413

# Fidelis Care 21 fideliscare.org

Fidelis Care offers free or low cost health insurance through Medicaid, Medicare, Child Health Plus, Family Health Plus and Fidelis Care At Home.

Available Positions: Please visit our booth and web site

Nicole Patrei

5010 Campuswood Drive East Syracuse, NY 13057

# First Source Federal Credit Union fsource.org

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First Source is a full-service financial institution, serving our members and neighbors since 1938. First Source FCU is, above all, a community of people with similar goals and a better future with less worry, and the ability to do more within our means. First Source FCU gives you greater convenience.

Available Positions: Entry Level Positions

Kelly Collis Martina Jory

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4451 Commercial Drive New Hartford, NY 13413

### H&R Block 19 hrblock.com/career

Tax Office: Flexible hours, new skills and extra income make working in our tax office fun. H&R Block tax offices provide tax help and advice throughout the year, drawing on more than 50 years of tax preparation experience. Many of our tax offices are open year-round and during the tax season.

Available Positions: Office Leader - Office leaders are responsible for the overall operation and results of H&R Block retail tax offices. That includes daily supervision and coaching of office associates.

Laura Robson, Ted McCarthy laura.robson@tax.hrblock.com

1122 Mohawk Street Utica, NY 13501

# Herkimer Area Resource Center 18 herkimerarc.org

The Herkimer ARC provides vital services and meaningful opportunities for over 700 individuals with disabilities, along with others in need of services in our community. The agency's mission is to enable people to achieve their full potential and to live enriched lives.

Available Positions: Direct Support Professionals, Registered Nurses and Licensed Practical Nurses

Lisa Colangelo lcolangelo@herkimerarc.org 350 S. Washington Street

Herkimer, NY 13350