ARTICULATION AGREEMENT
OF
MOHAWK VALLEY COMMUNITY COLLEGE
MAJOR IN BUSINESS MANAGEMENT (A.A.S.)
WITH

UTICA COLLEGE
MAJOR IN MANAGEMENT (B.S.)

EFFECTIVE JANUARY 22, 2008

I. General Statement of Purpose:

Utica College agrees to articulate with Mohawk Valley Community College by providing opportunities for appropriately qualified students in MVCC's Business Management program (Associate in Applied Science Degree) to complete the Bachelor of Science in Management in the Department of Business and Economics.

II. Requirements and Terms:

A. Students who have completed an associate’s degree and who have a cumulative average of 2.5 or above will be accepted into Utica College. Transfer student applicants who do not meet these criteria will be evaluated individually.

B. Students with an associate’s degree are exempt from components I and II of Utica College’s core requirements.

C. Students who transfer 30 credits of liberal arts and sciences with at least two courses in each of UC’s three categories of component II core, including one lab science course, will be exempt from component II core, but not necessarily exempt from component I of core.

D. Students with at least 30 credits of liberal arts and sciences but fewer than two courses in any of the three areas or lacking a lab science must take whatever core courses are necessary to equal two in each area, including a lab science for component II, and must complete all of component I.

E. A bachelor of science requires that 60 of the 120 credits required for graduation be in the liberal arts.

F. Transfer credit will be given for courses with a grade of C or better with a maximum of 60 transfer credits given students with a MVCC associate of applied science degree in business management. Credit will be granted according to the appended list of equivalent courses or as general elective credit.
III. **Benefits / Advantages**

A. MVCC students transferring with associate’s degrees will have junior status and most will be able to receive a bachelor’s degree in two years.

B. The bachelor degree in management from Utica College is a Syracuse University degree.

C. MVCC transfer students are eligible for scholarship and financial aid the same as continuing students.

D. Utica College will provide housing in campus residence halls within the guidelines and practices governing availability of housing for continuing students.

E. MVCC transfer students are eligible to participate in internships, externships, coops, field placements and study abroad opportunities open to continuing students.

This agreement will be reviewed in January of each academic year. Should either party desire to terminate this ARTICULATION AGREEMENT, notification shall be given to the other party in writing not less than six (6) months prior to the proposed date of termination.

__________________________________  __________________________________
Todd Hutton, Ph.D.                      Randall VanWagoner, D
President                                 President
Utica College                            Mohawk Valley Community College

Date: ___________________________ Date: ___________________________
Below are the transfer equivalents for MVCC major in business management and UC course requirements for the major in management. The equivalencies read left to right. An asterisk (*) denotes a major course requirement.

### First Semester

<table>
<thead>
<tr>
<th>MVCC Course</th>
<th>UC Course Equivalencies</th>
</tr>
</thead>
<tbody>
<tr>
<td>EN 101 English (3)</td>
<td>ENG 101 Written Communication I (3)</td>
</tr>
<tr>
<td>AC 115 Accounting 1 (3)</td>
<td>*ACC 201 Financial Accounting (3)</td>
</tr>
<tr>
<td>BM 129 Business Mathematics (3)</td>
<td>Math Elective (3)</td>
</tr>
<tr>
<td>Social Science Elective (3)</td>
<td>Social Science Core (3)</td>
</tr>
<tr>
<td>IS 101 Introduction to Personal Comp. (3)</td>
<td>Free Elective (3)</td>
</tr>
<tr>
<td>ED 100 College Seminar (1)</td>
<td>No Credit Given</td>
</tr>
<tr>
<td>PE Physical Education (.5)</td>
<td>No Credit Given</td>
</tr>
</tbody>
</table>

### Second Semester

<table>
<thead>
<tr>
<th>MVCC Course</th>
<th>UC Course Equivalencies</th>
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</thead>
<tbody>
<tr>
<td>MA 115 Intermediate Math (4)</td>
<td>MAT Math Core (4)</td>
</tr>
<tr>
<td>BM 115 Principles of Macroeconomics (3)</td>
<td>*ECN 141 Principles of Macro. (3)</td>
</tr>
<tr>
<td>BM 120 Principles of Marketing (3)</td>
<td>MKT Elective (3)</td>
</tr>
<tr>
<td>IS 102 Intermediate PC Operations (3)</td>
<td>Free Elective (3)</td>
</tr>
<tr>
<td>AC 116 Accounting 2 (3)</td>
<td>*ACC 202 Managerial Accounting (3)</td>
</tr>
<tr>
<td>PE Physical Education (.5)</td>
<td>No Credit Given</td>
</tr>
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<tbody>
<tr>
<td>EN 102 English 2 (3)</td>
<td>ENG 135 Introduction to Literature (3)</td>
</tr>
<tr>
<td>BM Principles of Microeconomics (3)</td>
<td>*ECN 131 Principles of Microecon. (3)</td>
</tr>
<tr>
<td>BM 250 Principles of Management (3)</td>
<td>*MGT 101 Intro. to Contemporary Bus. (3)</td>
</tr>
<tr>
<td>IS 200 Spreadsheet Concepts &amp; Appl (3)</td>
<td>Free Elective (3)</td>
</tr>
<tr>
<td>Concentration Elective (3)</td>
<td>Management Elective (3)</td>
</tr>
<tr>
<td>PE Physical Education (.5)</td>
<td>No Credit Given</td>
</tr>
</tbody>
</table>

### Fourth Semester

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Natural Science Core (4)</td>
<td>Natural Science Core (4)</td>
</tr>
<tr>
<td>AC 131 Business Law (3)</td>
<td>BUL Elective (3)</td>
</tr>
<tr>
<td>EN 150 Effective Speech (3)</td>
<td>COM 103 Intro to Public Speaking (3)</td>
</tr>
<tr>
<td>Concentration Elective (3)</td>
<td>Management Elective (3)</td>
</tr>
<tr>
<td>Concentration Elective (3)</td>
<td>Management Elective (3)</td>
</tr>
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<td>PE Physical Education (.5)</td>
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MANAGEMENT MAJOR (Courses in bold will be complete upon transfer from MVCC with an A.A.S. in Business Management)

A) Major Course Requirements 45 credits hours. Each course is 3 credits.

ACC 201  Financial Accounting
ACC 202  Managerial Accounting
BUL 301  The Legal Environment of Business

Or
ECN 346  Government and Economic Life
ECN 131  Principles of Microeconomics
ECN 141  Principles of Macroeconomics
ECN 241  Statistics

Economics Elective  Economics 300 or 400 level
FIN 333  Corporation Finance

MGT 101  Introduction to Contemporary Business
MGT 201  Principles of Business Management I
MGT 202  Principles of Business Management II
MGT 301  Intermediate Business Management
MGT 451  Advanced Principles of Management

Elective  300- or 400-level elective in Accounting, Economics, Finance, Management or Marketing
MAT 143 &144  Mathematical Analysis for Business and Economics I and II, or

or MAT 201  Calculus I

CONCENTRATION (12 Total Credit Hours)
General Management (12)
Human Resources Management (12)
Marketing Management (12)
Risk Management and Insurance (12)
SAMPLE UC COURSE SEQUENCE IN MANAGEMENT MAJOR WITH AN ASSOCIATES OF APPLIED SCIENCE DEGREE AND CORE COMPLETE UPON TRANSFER

Fifth Semester
MAT 143 Mathematical Analysis for Business and Economics I (3)
FIN 333 Corporate Finance (3)
ECN 241 Statistics (3)
MGT 201 Principles of Management I (3)
Liberal Arts Elective (3)

Sixth Semester
MAT 144 Mathematical Analysis for Business and Economics II (3)
MGT 202 Principles in Management II (3)
BUL 301 or ECN 346 Legal Environment of Business or Government and Economic Life (3)
Economics Elective 300/400 Level (3)
Liberal Arts Elective (3)

Seventh Semester
MGT 301 Intermediate Management (3)
Liberal Arts Elective (3)
Course in Concentration (3)
Course in Concentration – may have to be a liberal arts course (3)
Elective 300 or 400 level ACC, ECN, FIN, MGT, or MKT – may have to be ECN course (3)

Eighth Semester
MGT 451 Advanced Principles in Management (3)
Liberal Arts Elective (3)
Liberal Arts Elective (3)
Course in Concentration – may have to be a liberal arts course (3)
Course in Concentration (3)